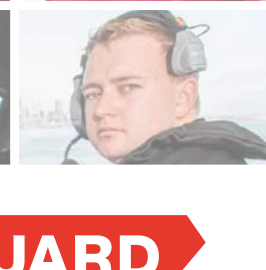
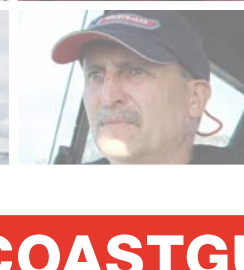
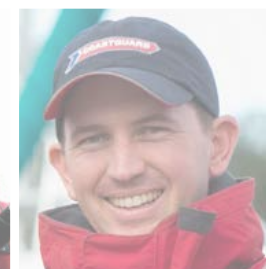


Coastguard Northern Region Performance Report 2020



COASTGUARD

NORTHERN REGION

Our mission is

SAVING LIVES AT SEA

Our vision is

EVERYBODY SAFE ON THE WATER

Who we are

We are Coastguard Northern Region – the charity saving lives at sea.

Every day of every year, people of all ages and backgrounds get into trouble while enjoying the water.

It's a challenge that we're here to tackle.

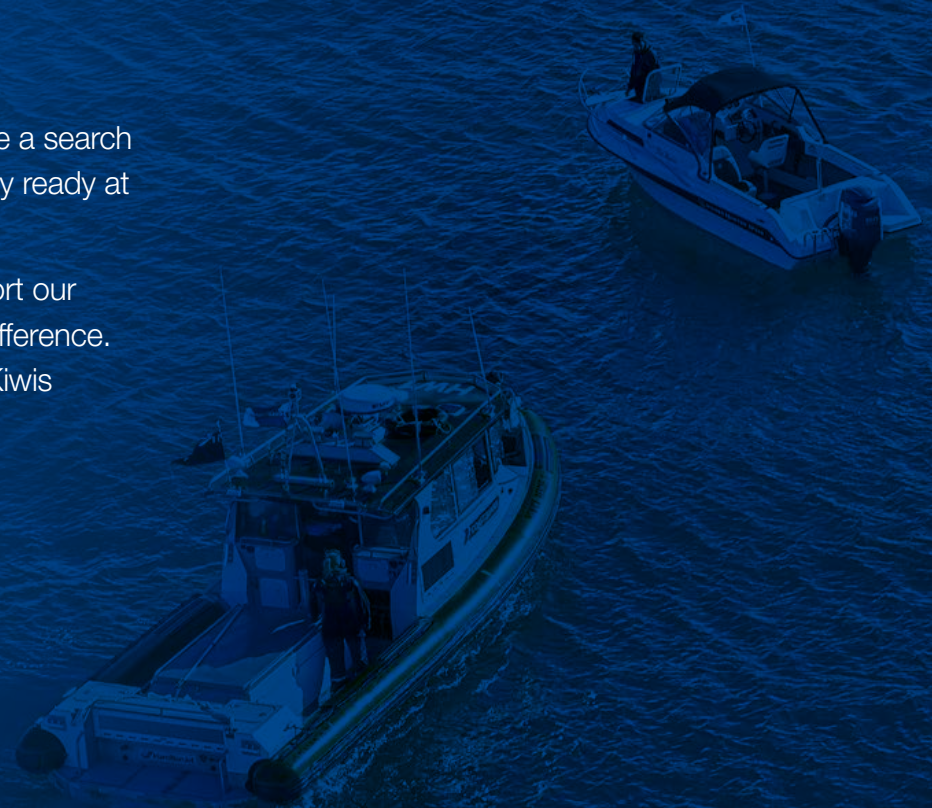
We're here to teach Kiwis how to make the most of our rivers and coastlines safely and confidently through our education programmes and community initiatives.

We're here to save lives at sea through the provision of critical communications infrastructure, and by providing safety and information services.

We're here to ensure a search and rescue capability ready at the drop of a hat.

We're here to support our people to make a difference.

They are everyday Kiwis doing extraordinary things.



A LEGACY to be incredibly proud of

Despite an extraordinary year of challenges and change, Coastguard volunteers have proved our ability to be there when Kiwis need us the most, whatever the situation, in the busiest boating region in the country.

Following the trend of the past several years, the numbers of boaties hitting the water in the early part of summer continued to reach new highs. Quite the contrast to then witness, just mere weeks later, the almost complete cessation of boating activity due to COVID-19. To ensure the safety of our people and their bubbles, we also stopped all proactive patrolling and face-to-face training with our volunteers mobilising into fixed crews to safely enable an emergency call-out response if required.

As you'll read on page 15 of this report, during those uncertain weeks of lockdown volunteers from our Auckland-based Unit were called upon to assist St John's with six urgent medical transfers of confirmed and possible COVID-19 patients to hospital. I am extremely proud of our ability and capacity to be able to provide this emergency service in a national crisis and very grateful to the volunteers who left their families and the safety of their bubbles to carry out these vital tasks.

Despite the interruption to boating across the Region, it has been one of the busiest years of the Region's history from a governance point of view. In July 2019 the Board fully endorsed Project Horizon – the proposal that would see the merger of Coastguard's four Regions with its national body, acknowledging the significant benefits that would flow from this from the ground up. Following the positive vote for the project at our Special General Meeting on March 7, and affirmed by the other Coastguard Regions around New Zealand, the process of disestablishing the Northern Region began.

Project Horizon brings the promise of greater efficiencies, opportunities and support for our people the length and breadth of the country by bringing the Regions and national body together as a whole. This union is a significant milestone in the history of Coastguard and one we should be incredibly proud of.

The legacy that the Region has built is rich and a significant part of Coastguard's ability to step into this new era with confidence. Key programmes and achievements that stand out to me are: the pioneering of the Old4New Lifejacket Upgrade campaign with over 18,000 new and fit-for-purpose lifejackets put into communities; the modernisation of our VHF Infrastructure through the Synergies Project; the provision of free Raising the Bar seminars to boaties to address one of the most dangerous aspects of boating in our region, the 24/7 Operations Centre and the vital role this plays in search and rescue; the sophistication of the Membership Programme and the comprehensive support and assistance this provides alongside the Coastguard App, ensuring Coastguard is the 'Boatie's Best Mate'. We now look forward to sharing these innovations widely across the country as we come together as One Coastguard.

The changes our volunteers have faced this year and the way they've handled them, in my mind, is a fitting tribute to the legacy of the Region. Adaptability, resilience and a calm professionalism has been a mainstay of the organisation, and as the nation starts to adapt to a new normal, so too does our team as a new era as Coastguard New Zealand begins.

I'd like to take this opportunity to acknowledge the role that Callum Gillespie has played in his last five years at the helm of CNR to make the Northern Region what it is today. Callum took up the role of CEO for Coastguard New Zealand in February and has worked incredibly hard to ensure the successful delivery of the promise of Project Horizon to our people and the communities that we serve today and into the future. To my Board, thank you for your leadership and effective governance that enabled many of the projects and initiatives that have made the Region as strong as it is. It would be remiss of me to also not acknowledge the outstanding commitment of Georgie Smith, who in her role as Acting CEO has admirably met the challenges of the role and sustained the effective leadership and respect of the Region.

I trust you'll enjoy this report and the tribute it pays to the history of the Region. In my 15 years as a volunteer I've seen many changes across Coastguard, but what will always remain is our core mission of Saving Lives at Sea. By coming together as one unified and strong organisation, we will only continue to build on the tremendous work that has been done across the Region in the last 16 years, I'm incredibly proud to have been part of this journey.



Graham Brown
President

President

Graham Brown



Governance Board

President: Graham Brown

Vice President: Wally Hawken

Immediate Past President: Ronald Lucca

Board Members:

Marcus Blosch

Neil Bradley

Evelyn Davis

Jim Livett

Bennett Medary

Roy Savage

Brian Whimp

How We Save Lives

Our vision is to have everybody safe on the water

Search and Rescue



Communications



Education



Our Strategy Goals

We will achieve our vision by delivering on our strategy



Our People

Have the right people in the right place at the right time



Our Partnerships

Achieve the very best performance from our region by playing to our combined strengths



Our Customers

Give people the skills, support & resources to make the most of their boating safely & effectively

Our Foundations



Strong & effective governance



The right tools & infrastructure



The skills to shape our business

AN UNPRECEDENTED YEAR to mark the end of an era

We pay tribute to an incredible legacy of lives saved, families reunited, volunteer dedication, what can be achieved through the beauty of great partnerships, and the story of a charity that has evolved and innovated to the benefit of the communities we serve.

As a team we have achieved a great deal in the last 12 months with focus on the continued investment in our strategy and our people, and the preparation of the organisation for the new era of Coastguard on 1 July.

I'd like to thank the Board and Callum for their leadership and counsel as I took up the role of Acting CEO in February. The vision of the Board for the future of Coastguard through their support for Project Horizon, and commitment to ensuring the best outcomes for our people, is a tribute to them.

Prior to the impacts of COVID-19, which have been felt across the organisation, we were on track for our busiest year in our 16-year history as the Region charged with the safety of boaties on the busiest waterways of the country. That aside, 5,258 Kiwis were brought home safely and thousands more benefited from our safety and information services and community education. Josh and Blake's story of survival on page 12 is a testament to this and I will never forget meeting Buzz and Oisín after their vessel capsized on the Manukau Bar and witnessing first hand their pure gratitude and respect for the role Coastguard plays in keeping Kiwis safe on the water.

Our ability to adapt to changing circumstances is a key theme this year. What we learnt from COVID-19 is that as a solid team with a core purpose, when you are united you can achieve anything you put your mind to and we did just that.

As we banded together as a team of 5 million

it's important to pay tribute to our Operations Centre staff who ensured our 24/7 emergency response and our volunteers who gave up the safety of their bubbles to work alongside St John's in Auckland with six medevacs of COVID-19-positive patients from Waiheke Island and our Education team, who within just days had pivoted to produce and deliver online training to volunteers. Your commitment is celebrated in this report.

Fortunately, with very few exceptions, boaties avoided on-water activity during the lockdown periods which, is apparent by the statistics on page 15. However as soon as boaties were allowed to hit the water, they did so en masse.

At the Special General Meeting on March 7th there was a clear mandate from our volunteers to deliver on the promise of Project Horizon. This mandate for change does not end here with the Region, it empowers Coastguard moving forward to play an essential role in providing more support than ever to our people on the front line.

This year we've focused investment into the Operations Centre and enhancing our people capability to ensure we're able to meet demand and future proof this essential part of our response. Further to this we've seen the take-up of the Coastguard app exceed 23,000 downloads, making it free for download to ensure every boatie has access to this safety information tool.

To our volunteers and their families who give so

much, 121,035 volunteer hours is no small feat and an incredible contribution to this country's GDP. I've never met a more humble bunch of people, but take I such pride in witnessing the extraordinary role that they play from being the voice on the end of the radio, to heading out on one of our dedicated rescue vessels or taking to the skies in our search aircraft.

Our achievements are only made possible with the support of our incredible partners who time and time again stand beside us in saving lives at sea. We pay tribute to their contribution on pages 16 and 17, and wish to acknowledge the long-standing support of Auckland Council and Foundation North, both of which have been essential to our success.

Finally, I'm reminded every day of the remarkable role that our volunteers and staff have played throughout our history, both in the delivery of our mission and in making us who we are today. I am left in no doubt of what lies at the heart of our success for the future.

He aha te mea nui o te ao. He tāngata, he tāngata, he tāngata.

*What is the most important thing in the world?
It is people, it is people, it is people.*

Kia ora mai – Go well.

Georgie Smith
Chief Executive Officer – Acting

Chief Executive
Officer (Acting)

Georgie Smith



THE DIFFERENCE WE'VE MADE in the last year

Statement of Service Performance

Provision of critical safety, information and communication services.



103,344 Trip Reports logged with Coastguard Radio



16,107 Trip Reports made via the Coastguard App



14,736 Bar Crossing Reports monitored

Delivery of boating education and community initiatives

BOATIE'S BEST MATE.

Over **35,000** Coastguard Members nationwide, administered by the Northern Region



1,363 people attended **181** education courses



9 Free Bar Safety events delivered to **306** boaties

Search and rescue capability ready at a moment's notice.



24/7 availability **365** days of the year



2,143 calls for help



5,258 boaties helped home to safety



52 people whose lives would've been lost if Coastguard wasn't there.



933 trained and skilled volunteers across the Region



121,035 volunteer hours dedicated to saving lives at sea

THE LEGACY

of Coastguard Northern Region

Coastguard Northern Region was established on April 1st, 2004. For 16 years our volunteers and staff have been dedicated to keeping Kiwis in our region safe on the water. Volunteers have helped tens of thousands of boaties over this time. Here are some of those stories - people who came home to their loved ones because we were there.

Experienced fishermen Steve, Terry and Colin were pulling in their burley pot, ready to come home, when the line snagged their prop. As they attempted to untangle it, the boat suddenly capsized, flipping the three men into the churning sea. With their partners onshore raising the alarm and activating a large search, the men were finally pulled aboard Coastguard Thames' rescue vessel just after midnight – more than nine hours since they'd set out.

“ **We can't find the words to describe the gratitude and thanks we feel for our rescuers... We would not have been here if it wasn't for them.** ”

Terry Leech



Buzz, Oisín and John survived a capsizing coming over the Manuakau Bar in November 2015. The Bar Crossing Report they made to the Coastguard Operations Centre before they crossed saved their lives, with rescue vessels, aircraft and shore-volunteers activated quickly.

“ **They saved my life.** ”

Mark Morgan

A quick “10-minute” after-work paddle across the Whangārei Harbour turned into a seven-hour ordeal for Mark in June 2014. Tipped from his kayak by a wave, in darkness and with stormy conditions worsening, Mark was finally spotted by a Northland Emergency

Services Trust helicopter after an extensive search, and was plucked from the water by Circa Rescue – barely conscious, badly hypothermic and near death.

“ **I don't know what to say to show how grateful and appreciative we are to Coastguard, and everyone who helped in the search.** ”

Buzz Kronfeld



“ **She's bigger than your average tinny.** ”

In early 2018, volunteers aboard Lion Foundation Rescue completed a technically demanding medical evacuation of a critically ill patient from the 294m cruise liner Norwegian Jewel, at night and in rough seas. With helicopters unable to assist, medical personnel were transferred between the vessels before the patient was evacuated – a task that, in high winds and heavy seas, took all of the skills and training of the Coastguard crew to complete.

What started out as a pleasant day on the water dredging for scallops on the Hokianga Harbour in September 2018 turned into a frightening ordeal for Amber, her partner and sons Mason (6) and James (4). After a three-hour search, they were found clinging to the hull of their upturned 5.5m boat, mildly hypothermic. Amber has since become a strong advocate for the wearing of lifejackets – which she credits for her, and her sons' survival.

“ **Wear a lifejacket – it's that simple!** ”

Amber Anderton



A TIMELINE of Saving Lives at Sea

While we can't capture everything from the last 16 years, this timeline highlights some of the amazing work delivered throughout the region. The efforts and talents of our people through history combined has got us to where we are today - a beautiful legacy for everyone involved in Coastguard.

Quality New Zealand lifejacket manufacturer **Hutchwilco** comes on board as a Coastguard partner.

Peter McHaffie - CEO

Investment in the **VHF network** in Raglan, Doubtless Bay and Port Waikato significantly increased our ability to help boaties in the southern reaches of the Region.

Jody Foster - President

Formed following a community tragedy in 1957, **Howick Volunteer Coastguard** is the first Northern Region unit to celebrate **50 years**.

The **ARAFA** legislation passes in Parliament, guaranteeing CNR support from Auckland Council ratepayers to deliver on our mission.

Joe Davis - President

Coastguard Northern Region formed

2004

2005

2006

2007

2008

Lion Foundation Rescue launches as the first purpose-built heavy Rescue Vessel in the Coastguard fleet to service the demand of the Hauraki Gulf.

Coastguard Northern Region Maritime School established to provide boaties with the skills and confidence to get the best out of their boating safely and with confidence.

Dean Lawrence - CEO

Coastguard Membership tops **\$1,000,000** in revenue

Foundation North increases it's support of Capital projects with multi-year funding. This long-term partnership has delivered over **\$5,000,000** to our **Capital Expenditure Programme** since 2008.



A step change for the Region with Coastguard Whangaroa obtaining its first rescue vessel (Thanks Coastguard Tutukaka!) becoming the first on-water crew north of the Bay of Islands.



Patron of Coastguard, **HRH Prince Charles**, visits the Auckland Marine Rescue Centre during a whirlwind tour of NZ.



CNR takes ownership of **Manaia Rescue**, a relief vessel to operate around the region as needed.

Roly Linstrom - President

CNR launched Coastguard's first app putting Nowcasting, tides and weather in the pocket of boaties around the country.

The **Old4New Lifejacket Upgrade campaign** is launched at boat ramps and key community locations in partnership with Hutchwilco, the Giltrap Group and Maritime New Zealand.



2009

2010

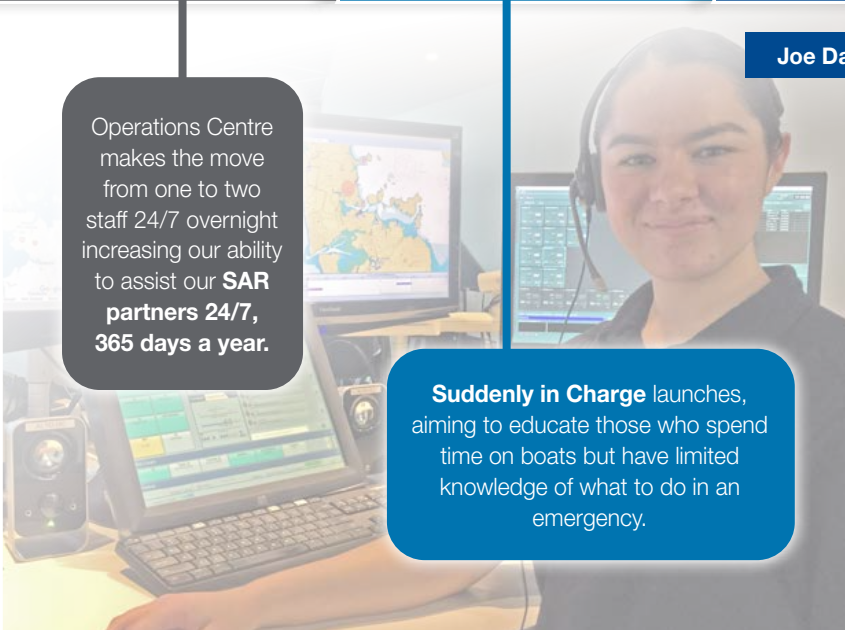
2011

2012

2013

2014

Operations Centre makes the move from one to two staff 24/7 overnight increasing our ability to assist our **SAR partners 24/7, 365 days a year.**



Suddenly in Charge launches, aiming to educate those who spend time on boats but have limited knowledge of what to do in an emergency.

Joe Davis - Interim CEO

David Tommas - CEO

Ron Lucca - President



After 75 years of **Private Rescue Vessels**, Coastguard's last PRV Kyrenia signs off for the final time



Coastguard membership goes nationwide as the **'Boatie's Best Mate'**.

Volunteers work with the education team to develop a new free public seminar, **Raising the Bar**, to help boaties understand the risks when crossing one of the Region's dangerous harbour bars.

Callum Gillespie - CEO

CNR rolls out a **new training matrix** (including MOSS) to provide significantly increased structures around training for our volunteers.

The **Trainee to Operational** course helps fast-track trainee volunteers in a week-long training session.

Graham Brown - President

Coastguard launched a **brand new app**, enabling boaties to log a trip report without picking up the radio.



Georgie Smith - Acting CEO

March 7th 2020, CNR volunteers voted to move forward with **Project Horizon** and merge the regions into one national organisation.

2015

2016

2017

2018

2019

2020

Coastguard Houhora obtains its first rescue vessel, ensuring we can operate beyond North Cape. A proud moment for Coastguard around the country keeping Kiwis safe from Cape Reinga to Bluff!

Coastguard Raglan is first gifted two PWC, significantly improving its ability to work in its very unique and often treacherous harbour.

Partnership established with **Kordia**, allowing us much more flexibility in managing our network, as well as the ability to collaborate more effectively with other SAR agencies and the modernisation of our VHF Infrastructure.

Volunteers from CNR Comms, Papakura and Waiuku, alongside partners agencies, are nominated for an **International Maritime Rescue Federation award** for a rescue on the Waikato Bar. Heading to London for the awards, the team were delighted to receive the People's Choice Award.



JUNE 30TH, 2020 
The official last day of Coastguard Northern Region.

To every volunteer, every staff member and every supporter who has been with us through this time - THANK YOU!
 Thank you for your time, your dedication and your dollars. And here's to a bright and bold future ahead for Coastguard.

OUR PEOPLE OVER THE YEARS

The evolution of an Operations Centre

Keeping in touch with boaters is a priority as demand for our services continues to rise.

The Coastguard Operations Centre is unique in the New Zealand search and rescue landscape. Providing the unseen but always-there link between boaters and Coastguard, the Centre operates both as a safety and information hub (with weather and Nowcasting broadcasts transmitted from the building in Mechanics Bay) and a search and rescue coordination centre, providing a vital response to boater's calls for help and bringing together SAR agencies to save lives at sea.

The Centre is staffed 24 hours a day, 7 days a week by a team of professionally trained Duty Officers and Radio Operators, who are supported in peak times by a team of over 100 Communications volunteers. In the height of summer, the Centre can receive an average of one call every 36 seconds from any of the estimated 800,000 boaters in the region – a testament to the volume of traffic and importance of the team to those on the water.

With this communications hub starting from humble beginnings at 'The Landing' in Okahu Bay on a part-time volunteer basis in the 1960s, the Centre went through three phases of change before it was relocated to the Auckland Marine Rescue Centre in Mechanics Bay in 1991.

In the three decades since, the Operations Centre has evolved both operationally and in capacity. With the rapid developments in technology and the boom in recreational boating,

the need to be able to effectively and reliably communicate with marine users at all times has been critical to our mission of saving lives at sea.

By 2014 it had been over a decade since the Operations Centre had last been upgraded, and in that time there had been an 82% increase in the volume of radio traffic through the Centre – not to mention the expansion of coverage, now taking calls from boaters from Thames across to Kawhia and up both coasts to the Far North. The refurbishment of the Centre bought advancements in technology, modern processes and a level of future-proofing that had never before been incorporated into our infrastructure.

With the number of boaters on the water exploding, and the demand on Coastguard's services ever greater, the evolution of the Centre continues. Among the advancements is the

implementation of a whole new integrated Operations Platform that lets users of the Coastguard app log their Trip Reports reliably on their smartphone, without the need to use a radio. The use of upgraded operator terminals and tools, such as mobile-locate in search and rescue efforts, and the upgraded capacity to effectively coordinate all rescue agencies from the one location, also mean that the Coastguard Operations Centre remains the hub for boaters around the region and the country.



STRANDED ON ROCKS, two boys waited for help

Setting out for a day's fishing, little did these young but experienced boaties realise they'd spend a cold night stranded on a remote rock, severely injured, after a collision.

It was a routine day out for friends Blake (aged 15) and Josh (13), as they headed out on their 4.9m alloy boat from the family home in the Bay of Islands. The duo had been born with the water in their blood, and had grown up with a solid respect for the open water, reinforced by their parents. The two lads headed out for a day of catching snapper, equipped with all the necessary safety gear – lifejackets, VHF radio and a cellphone – and an innate knowledge of where the fishing was best.

But when they hadn't arrived home by 9:30pm that summer evening, Josh's parents Michelle and Ashley knew something wasn't right. Little did they know that the boys were in for a cold night on a remote rock, after a collision.

Coastguard Operations was informed, broadcasting All Stations messages over the VHF and tasking Bay Rescue II with carrying out a trackline search from Te Puna Inlet to Army Bay. Several of the boys' usual fishing spots in the area were also searched by Coastguard as well as by family and friends, but there was no sign of Blake, Josh or their boat before the search was suspended at 3:39 in the morning.

Before daybreak the next morning the Coastguard Air Patrol aircraft collected a Police observer before heading up to begin an aerial search. Thankfully the plane wasn't in the air for long when a member of the public, searching based on info from Coastguard broadcasts, found the boys' boat on the remote and deserted Black Rocks, having hit nearby rocks and capsized the evening before. The boys had endured a cold



After we crashed, I was on top of the upturned boat all night.

Blake

night with severe injuries, and could not get down the steep rockface they'd scaled. Even worse, they'd seen searchers going back and forth below, but couldn't attract attention – the cliff face obscured direct line of sight from the boats.

Volunteers aboard Bay Rescue II were put onto the rocks to prepare to evacuate the boys, but with the steep rockface and shallow water, they couldn't get in close enough to rescue them. A Coastguard volunteer medic administered additional first aid, and determined a medevac was needed. Helimed was tasked from Whangārei and winched them aboard, flying the boys to medical care and safety.

VIDEO: Watch the story of the search for Blake and Josh, and how Coastguard volunteers helped bring them home to safety: <http://bit.ly/BlakeAndJosh>



The first thing I remember was waking up on the rock... I didn't know what was going on... there was blood everywhere.

Josh



TROUBLESHOOTING PROBLEMS

all in a day's work for Coastguard

Peter had headed out on the Hauraki Gulf with his partner and daughter for a day on the water, having recently purchased an 8m powerboat.

He'd had the motor serviced, put new batteries in and spent over \$1,500 on new safety gear, so he was keen to embark on the maiden voyage with his new purchase.

He was out near Waiheke Island when a fault developed. "All of sudden the GPS sounder started flicking on and off, so it was not showing ocean depth," said Peter. He pulled into Man O' War Bay and dropped anchor, but because the exact depth was unknown the anchor started to drag. To make matters worse, the engine had died and he couldn't get it restarted. "After a few attempts I needed to troubleshoot and it made sense for me to call up Coastguard as I couldn't be 100% sure of the best approach."



The Coastguard Operations Centre worked with Peter, who'd been a member on-and-off since 2003, to ascertain what the problem was likely to be. Through a process of elimination both agreed that it sounded like the issue was with the alternator not charging the batteries properly.

After a discussion with the Coastguard Operations team, it was decided the best option was to stay put for the time being due to the deteriorating weather. "We knew it would be too risky to proceed without a tow out of the bay, as the engine may die."

"I was happy to stay in the bay overnight. We had enough food, and it was a nice enough spot."

With Coastguard Operations continuing to check in on Peter and his family, volunteers aboard Maraetai Rescue towed the boat back to Maraetai Beach once the weather had settled the following day. It was confirmed that an alternator fault was the cause of their unexpected stay in the bay.

"The best part about my Membership on this day was that I could contact Coastguard and they could look up the vessel details and it was exactly what allowed us to work out the best approach after troubleshooting."



The fact that it was an electrical fault was unexpected, but it shows how important the troubleshooting over the phone to the Coastguard Operations team was. It provided me with great peace of mind.



VOLUNTEER PROFILE

Conor Carr: Coastguard Auckland

From starting out as a volunteer in the Operations Centre to skippering rescue vessels, Conor Carr has made the most of the opportunities offered to him by Coastguard.

With the water in his blood – and as navigator and second officer of a cargo ship as his ‘day job’ – it’s no surprise Conor Carr found a place as a volunteer with Coastguard. But it’s his easy-going perseverance and determined attitude that’s helped take him to skippering some of the largest vessels in the Coastguard fleet, aged just 25.

Conor originally started volunteering with Coastguard in 2013 as a Radio Operator, simply as a way to pass his high school Duke of Edinburgh volunteer requirements. But while he didn’t end up completing that programme, he quickly got into the stream of things in the Operations Centre, taking on greater responsibilities and more shifts.

One day a fellow senior volunteer from Coastguard Auckland popped into the room and casually asked Conor if he’d like to head out on

the water with his crew. From there, Conor was hooked – and he’s progressed rapidly, becoming operational in late 2016 and completing his Master assessment with Coastguard, which helped him earn a finalist spot in the Coastguard Supporter Young Volunteer of the Year Awards in early 2020.

That’s not to say the road has been paved for him – from not knowing a single person when he joined the crew, he’s worked hard to get where he is by taking every advantage of the opportunities afforded to him. “If you want to get to somewhere in Coastguard, you’ve gotta go for it,” he said. “And so for me, I wanted something, and so I went to the limits to get there.”

“I was calling people every week and I was asking, ‘can I go out on the [Coastguard] boat with you to get experience?’”

“I was saying, ‘I want to learn from you, collect

a bunch of skills you have and that I don’t have, but I want to have!’”

Conor has been involved in many different incidents, and one particularly memorable one that still stands out was assisting a man who had suffered spinal injuries aboard his yacht. His crew aboard Trillian Rescue Alpha worked with other Coastguard volunteers from Maraetai, St John Ambulance and Westpac Rescue Helicopter to provide critical care. “It was a bunch of rescue agencies working really smoothly together,” he said. “Working alongside these different teams helps remind us it’s not just a one-man job, it’s about bringing in the right people and assets to provide the best possible result.” In this instance that was quickly and efficiently getting the severely injured man to life-saving care.

Coastguard combines Conor’s enjoyment of the water with the sense of purpose and fulfilment. “Water is my go-to place really,” he says, adding “it’s satisfying when you’ve done your job well, and everyone is brought home to safety.”



“ I was saying, ‘I want to learn from you, collect a bunch of skills you have and that I don’t have, but I want to have!’”

FAST-TRACKING OUR TRAINEES

13 trainee volunteers from seven units across the region joined experienced tutors for an intensive week during the Trainee to Operational Programme, late last year. The week-long course resulted in all participants ultimately passing their Operational Assessments successfully, fast-tracking their career with Coastguard and getting more volunteers on the water, ready to save lives at sea.



OVER 18,000 LIFEJACKETS TRADED

The Old4New Lifejacket Upgrade campaign, now in its sixth year, again travelled the width and breadth of the country, with the generous support of Maritime NZ funding and our sponsors Giltrap Group, Hutchwilco and Boating & Outdoors. The campaign has brought over 18,000 modern lifejackets to communities nationwide - meaning 18,000 people are now safer on the water.



OUR TEAM OF FIVE MILLION playing their part during COVID-19

Between 11:59pm Wednesday 25 March and 11:59pm Monday 27 April 2020, New Zealand went into Level 4 lockdown to combat the spread of coronavirus.

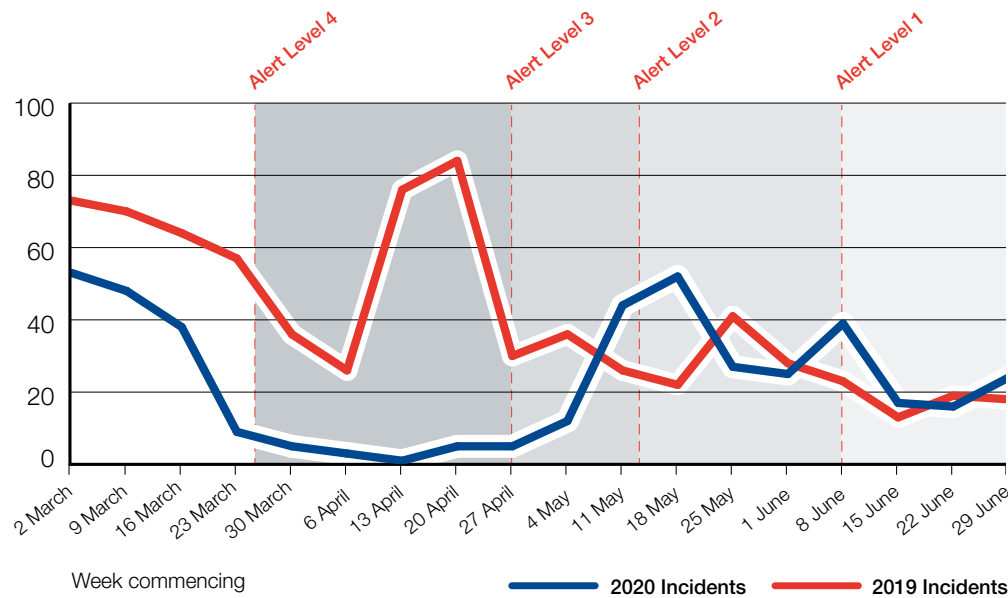
During this time, restrictions on movement imposed by the Government meant that recreational boating activity plummeted nationwide.

During this time period, Coastguard volunteers in the Northern Region attended just 16 incidents, versus 252 for the same period the year prior. A total of 14 people were assisted, of whom 8 were confirmed to have contracted Coronavirus.

Of course, Kiwis were waiting patiently to hit the waters once the restrictions started easing, especially with calm and sunny conditions. The number of incidents started creeping up once we reached Level 3, despite specific recommendations from the Government for boaters to remain off the water, and shot up once we'd got to the relative safety of Level 2.

Overall, we're pleased our team of five million pulled together, with boaters largely keeping off the water and keeping to their bubbles during the lockdown periods, avoiding the need for our own Coastguard volunteers to break their own bubbles and risk their own safety to help those in need.

Boating incidents attended by Coastguard volunteers (March-June) 2020 vs 2019



THINKING OF HEADING OUT?

PLEASE THINK AGAIN:

DON'T PUT YOURSELF OR OUR VOLUNTEERS AT RISK.

Unite against COVID-19



AN INVALUABLE ASSET during a time of crisis

During the history of Coastguard Northern Region, we've been extremely privileged to work with partners and funders who have helped us deliver on our mission.



The Lion Foundation is one of these committed funders and repeatedly walks alongside Coastguard units and volunteers throughout the country to ensure they can keep their communities safe on the water.

In 2014 a generous Lion Foundation grant to Coastguard Auckland enabled the team to significantly increase their capacity on the Hauraki Gulf. Lion Foundation Rescue was launched in early 2015 and since then has been involved in 1,090 incidents, helping 3,222 Kiwis back home safely to their whānau. Lion Foundation Rescue is a one-of-a-kind vessel in the Coastguard fleet, with sleeping quarters for four crew as well as a standalone ambulance bay, allowing a high level of on-board medical assistance if needed.

Between Labour weekend and Easter, the vessel operates in 24-hour shifts, spending all weekend on the water. This enables our Operations Centre to task the vessel to an emergency response at a moment's notice. The average response time for Coastguard volunteers around the country is under 30 minutes from initial pager call to the vessel getting on the water, however we know in the direst of circumstances those 30 minutes can make all the difference.

During the Level 4 lockdown, we were once again shown the value of this very special rescue vessel when responding to medevacs and suspected COVID-19 cases. Over the month of the lockdown, Lion Foundation Rescue crew responded to nine incidents - six of which were

confirmed COVID-19 cases. The unique design of Lion Foundation Rescue enabled us to work closely with paramedics from St John while ensuring the medics, the patients and the crew could all be safe from the effects of the coronavirus.

We are infinitely grateful to The Lion Foundation, as well as our other partners, who have supported us as Coastguard Northern Region for the past 16 years. We look forward to working with you in this exciting new chapter of the Coastguard story!

VIDEO: View how our volunteers helped Kiwis during Level 4 lockdown: <http://bit.ly/OurVolunteersInLevel4>



Together we're saving lives...

Thanks to our outstanding partners for their generosity and belief in our mission – we simply couldn't do it without them!

Funding Partners



CELEBRATING 125 YEARS of saving lives

A long-standing partnership with a proudly New Zealand-owned lifejacket manufacturer, Hutchwilco, working together with Coastguard to keep Kiwis safe on the water.

Hutchwilco
Quality Lifejackets

Hutchwilco has been a proud Coastguard partner for over 20 years, but has been saving lives at sea for much longer than that. In 1894, John Hutcheson and Thomas Wilson established their company Hutcheson Wilson & Co Ltd in Wellington, starting with a life preserver made of canvas and cork – state of the art for its time. Since then, Hutchwilco have been innovating and creating the best lifejackets with the most modern technology, to keep Kiwis safe on the water.

Since beginning their formal support of Coastguard Northern Region in 2010, Coastguard and Hutchwilco have formed strong bonds that go beyond a traditional charity sponsorship. Nothing embodies this more than its ongoing support of the award-winning Old4New Lifejacket Upgrade campaign (in fact, it was their idea!). Since the programme started in 2014, we have delivered over 15,000 brand new Hutchwilco

lifejackets into communities around New Zealand at a heavily discounted price, while removing dangerous or obsolete ones from circulation in the boating community.

We are proud to work with Hutchwilco and play a small part in the incredible contribution the company has made in helping Kiwis stay safe on the water for the last 125 years. It's a legacy worth celebrating!

At Coastguard there is always more to do and more that we want to do, the work is never done. Hutchwilco knows this and its support enables our volunteers around the country to help other Kiwis to get home safely to their families. Together we are saving lives at sea every day of the year.

“ **Hutchwilco are incredibly proud of our partnership with Coastguard... we're two organisations working together to save lives on New Zealand's waterways.**

Tim Ritchie, Hutchwilco



Supporting Partners

Hutchwilco
Quality Lifejackets

Giltrap



Energizer



kordia

MARSH



Community Partner

Giltrap | Motor Group

THE COST OF SAVING LIVES AT SEA

The true impact of Coastguard Northern Region (CNR) is best evaluated by reading our Statement of Service Performance and the outcome stories we share throughout this report. Those outputs and outcomes - lives saved and boaties assisted, safety services delivered and volunteers and student education - are our true measure of success.

Such service comes at a cost and, thankfully for Coastguard and all who benefit from these services, those costs are greatly reduced through the very substantial contribution of our volunteers, who give their labour and expertise for free. There is no doubt that were this cost to be monetised in our financial statements, it would be our most substantial expense.

In the last financial year the cost of providing Coastguard services to the approximately 2 million residents of the Northland, Auckland and Waikato regions covered by CNR was \$6.2 million.

- \$1.56m paid to supporting units and the Auckland Air Patrol for operational costs and equipment maintenance.

- \$350,000 of costs to train and educate the region's volunteers, students and members of the public.
- An investment in people and capability including in our Operations Centre saw an increase in staff expenses to \$2.5 million.
- Strong expenses management in Marketing & Operations resulted in year-on-year savings of \$41,000.
- Completion of the final milestone payment relating to the VHF Infrastructure Project.

CNR posted a deficit for FY19/20 of \$126,839 after depreciation and amortisation and as a result of COVID-19.

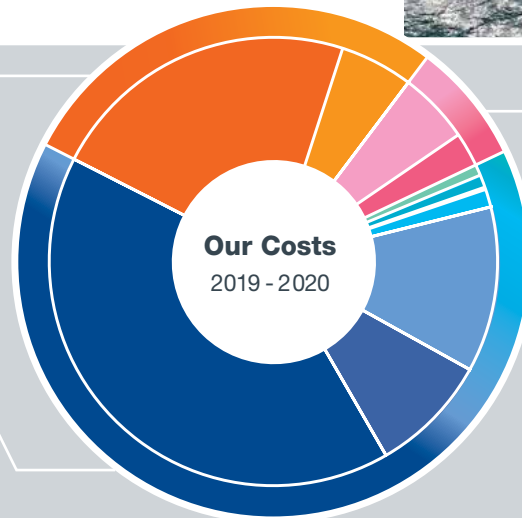


Cost of Sales

- Education Cost of Sales | \$345,795
- Paid to Units | \$1,395,190

Operating Expenses

- Staff Expenses | \$2,538,907
- Operating Expenses | \$539,742
- Marketing Expenses | \$818,439
- AMRC Expenses | \$83,340
- Air Patrol Expenses | \$44,779
- COVID-19 related costs | \$20,690



Non-Operating Expenses

- Amortisation | \$234,151
- Depreciation | \$137,444

WHERE DOES OUR FUNDING COME FROM?



Coastguard Northern Region's total revenue, including finance income for the period July 19 – June 20 was \$6.07 million, a reduction of \$0.51m on the previous year as a result of COVID-19 impacts and exceptional revenue items in the previous year.

Of note in the period was:

- The impact of COVID-19 on donations, public education, gaming trust income and subscriptions and specifically:
 - Loss of \$120k of fundraising event income with the cancellation of the Great NZ Shipping Ball
 - Membership income down 9.5% on budgeted income
 - 7% loss in education income with the cancellation of all face-to-face public education in Q4

These impacts felt by the organisation were less serious than initial forecasts projected. While CNR initially received the Government

Wage Subsidy, we were pleased to be in a position to return it in full.

- Financial preparations for the implementation of Project Horizon, including the movement of term deposit funds upon maturity into CNR's working account.

CNR wishes to specifically acknowledge the important role of the following funders without whose support our task would be immeasurably more difficult:

- NZSAR Council for its support through the Services Level Agreement funding
- Lotteries Grants Board
- Auckland City Council, Northland and Waikato Regional Councils
- The generous and long-standing support of Foundation North
- Coastguard New Zealand.

We acknowledge also the ongoing support of the Auckland Volunteer Coastguard (AVCG) Trust whose accounts are consolidated with CNR's.

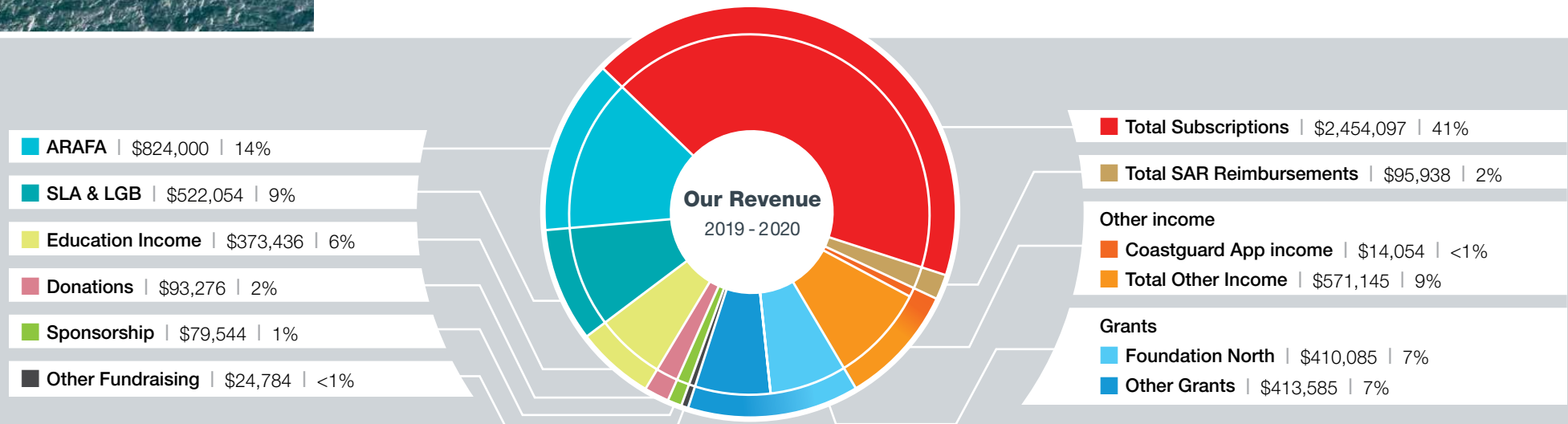
The Trustees of the AVCG play an important role in overseeing an investment portfolio for the benefit of the Region.

CNR is grateful for the support of the Auckland Marine Rescue Centre Trust whose purpose is to support the charities resident at the Marine Rescue Centre by providing low-cost accommodation.

In the last year, CNR has appreciated the expertise of both the Accountancy and Operational Advisory practices of Grant Thornton New Zealand, which continues to provide excellent business and risk management support and advice.

Finally, we acknowledge the support of RSM Hayes Audit whose guidance and client support throughout the year has remained first class.

At the end of FY19/20 Northern Region's fixed assets have decreased by \$126,840, the result of increased current liabilities.



Consolidated Statement of Revenue and Expenses

Coastguard Northern Region Incorporated
For the Year ended 30 June 2020

	2020	2019
	\$	\$
Revenue from non-exchange transactions		
Donations	61,961	134,580
Trust Grants	34,106	96,825
Coastguard NZ – SLA & LGB	522,054	789,636
ARAFA	824,000	764,000
Foundation North	410,085	582,806
Grants – General	504,479	326,346
	<u>2,356,685</u>	<u>2,694,193</u>
Revenue from exchange transactions		
Subscriptions	2,454,097	2,384,008
SAR Reimbursements	95,938	102,976
Sponsorship	79,544	82,796
Other Income	559,677	674,245
Education Income	373,436	432,544
	<u>3,562,692</u>	<u>3,676,569</u>
Total revenue	5,919,376	6,370,762
Expenses		
Paid to units	1,520,190	1,442,013
Education Cost of Sales	345,795	479,756
Air Patrol Expenses	44,779	52,431
Staff Expenses	2,538,907	2,084,775
Marketing Expenses	818,439	832,761
AMRC Expenses	83,340	86,091
Operational Expenses	490,042	514,982
Amortisation of intangible assets	234,151	153,767
Depreciation	137,444	171,182
Loss on Disposal/Sale of Fixed Asset	(12,581)	9,448
Total expenses	6,200,508	5,827,206
Finance income		
Interest Income	71,776	82,621
Investment income	82,517	30,691
Unrealised Capital Gain/(Loss) on Investment	0	99,831
Realised Capital Gain/(Loss) on Investment	0	(1,799)
Total Finance income	154,293	211,344
Total surplus/(deficit) for the year	(126,839)	754,900
Other comprehensive revenue	-	-
Total comprehensive revenue and expense for the year	(126,839)	754,900

Consolidated Statement of Changes in Equity

Coastguard Northern Region Incorporated
For the Year ended 30 June 2020

	Accumulated comprehensive revenue and expenses	Total equity
	\$	\$
Equity		
Opening balance 1 July 2019	4,394,398	4,394,398
Surplus/(deficit) for the year	(126,839)	(126,839)
Closing equity 30 June 2020	4,267,559	4,267,559
Opening balance 1 July 2018	3,639,498	3,639,498
Surplus for the year	754,900	754,900
Closing equity 30 June 2019	4,394,398	4,394,398

These statements are extracts from our full set of statutory financial statements for the year, which contain other details such as accounting policies and detailed notes to the financial statements. Our full financial statements have been audited and contain an unmodified audit opinion from our independent auditors RSM Hayes Audit.

Our full audited financial statements can be found in our Financial Report, which is available for viewing on our website www.coastguard.nz/reports as well as on the DIA Charities Services website www.charities.govt.nz

Alternatively, should you wish to have a copy of our Finance Report sent to you, please contact us at info@coastguard.org.nz or 09 303 4303.

Consolidated Statement of Financial Position

Coastguard Northern Region Incorporated
As at 30 June 2020

	2020	2019
	\$	\$
Current assets		
Cash and cash equivalents	3,086,374	1,374,786
Investments	504,410	2,131,732
Receivables from exchange transactions	96,955	75,622
Receivables from non-exchange transactions	0	247,391
Financial assets at fair value through surplus or deficit	1,233,707	945,644
Prepayments	11,025	7,002
Inventories	0	4,511
Intangible assets	641,811	0
Property plant and equipment	2,083,356	0
	<u>7,657,638</u>	<u>4,786,688</u>
Non-current assets		
Financial assets at fair value through surplus or deficit	0	196,917
Intangible assets	0	575,832
Capital work in progress	0	1,204,844
Property plant and equipment	0	619,989
	<u>0</u>	<u>2,597,582</u>
Total assets	<u>7,657,638</u>	<u>7,384,270</u>
Current liabilities		
Trade and other creditors from exchange transactions	461,664	277,141
Employee entitlements	143,799	127,456
Accrued Expenditure	164,669	154,136
Income in Advance - Operational	8,396	88,922
Income in Advance - Capital Fund	540,731	410,815
Subscription Revenue in Advance	2,070,821	1,194,416
	<u>3,390,080</u>	<u>2,252,886</u>
Non-current liabilities		
Subscription Revenue in Advance	0	736,985
Total liabilities	<u>3,390,080</u>	<u>2,989,871</u>
Net assets	<u>4,267,558</u>	<u>4,394,398</u>
Equity		
Accumulated comprehensive revenue and expense	4,267,558	4,394,398
Total net assets attributable to the owners of the controlling entity	<u>4,267,558</u>	<u>4,394,398</u>

Consolidated Statement of Cash Flows

Coastguard Northern Region Incorporated
For the Year ended 30 June 2020

	2020	2019
	\$	\$
Cash flows from operating activities		
<i>Receipts</i>		
Donations and Grants	2,626,134	2,307,624
Subscriptions	2,593,518	2,565,121
Sponsorship	79,544	62,796
Education Income	371,010	431,022
Interest and Dividends Received	71,776	94,386
Other Income	676,294	849,777
Net GST received	4,400	0
	<u>6,422,676</u>	<u>6,310,726</u>
<i>Payments</i>		
Suppliers	1,593,340	1,896,267
Regional units	1,520,190	1,442,013
Payments to employees	2,512,052	2,096,344
Net GST paid	0	39,271
	<u>5,625,582</u>	<u>5,473,895</u>
Net cash flows from operating activities	<u>797,094</u>	<u>836,831</u>
Cash flows from investing activities		
<i>Receipts</i>		
Proceeds from sale of investments	1,627,322	382,345
	<u>1,627,322</u>	<u>382,345</u>
<i>Payments</i>		
Purchase of property, plant and equipment and intangibles	(683,518)	(286,921)
Payment for capital WIP	0	(1,204,844)
Investments in short term deposits	0	671,212
Purchase/(withdrawal) of Investments/Term Deposits	(29,309)	(112,812)
	<u>(712,826)</u>	<u>(933,365)</u>
Net cash flows from investing activities	<u>914,496</u>	<u>(551,020)</u>
Net increase/ (decrease) in cash and cash equivalents	1,711,590	285,812
Cash and cash equivalents at 1 July	1,374,786	1,088,974
Cash and cash equivalents at 30 June	<u>3,086,374</u>	<u>1,374,786</u>



COASTGUARD

NORTHERN REGION

Coastguard Northern Region

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Auckland 1140

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Street Address

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www.coastguard.org.nz

THE CHARITY SAVING LIVES AT SEA